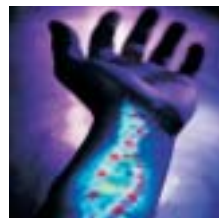


Saïd Business School

The Business School's cutting-edge approach to 21st Century issues in business and management has already established it as one of the world's leading Business Schools. Not only does it draw on other University departments such as philosophy, law and economics, but also the school's emphasis on science and entrepreneurship helps us build our practical training from the core teaching and research programmes.

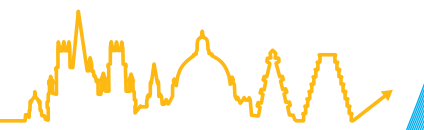
The launch in 2001 of the magnificent new building lends itself to the sort of outward-looking interaction that characterises the school. Entrepreneurs, scientists, financiers, many from Oxford's high-tech companies, are drawn into the school for seminars and events. On the agenda might be bioinformatics, intellectual property, quantum computing or business planning - joining researchers and students alike.

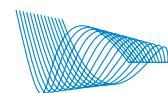


Registration and Information on:
www.science-enterprise.ox.ac.uk

Oxford Science Enterprise Centre
Saïd Business School
Oxford University
Park End St
Oxford OX1 1HP
Tel: 01865 288800
Fax: 01865 288805

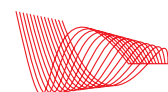
Oxford Science Enterprise Centre





Training tomorrow's entrepreneurs

Oxford Science Enterprise Centre is funded by Oxford University and the Office of Science and Technology. Our aim is to encourage entrepreneurship within Oxford University and regionally. Through business training, seminars and networking events, we give scientists the vision and skills to deal with the reality of business. Oxford Science Enterprise Centre is part of the University's Saïd Business School and many activities are open to all.



The Centre's Activities

The Centre equips scientists and students for business through gaining: Knowledge – for example of patents, companies, finance; Skills – negotiation, innovation, business planning; and Inspiration – mentoring, advice for new entrepreneurs. Activities include:

- The Basics of Building a Business (8-week free business training course for scientists)
- Seminars at the academic/commerce interface
- Networking events
- Specialist workshops
- Oxford's technology-based business plan competition
- Student entrepreneur society

Details and registration on: www.science-enterprise.ox.ac.uk
Many of the above are open to all. All are free.



Oxford's new Entrepreneurs

Oxford Science Enterprise Centre has participants at many different stages: undergraduates wanting to test out business ideas; technology-based company directors writing business plans; academics with a spinout patent, as well as those simply learning more about the world of innovation and business.

- Nearly 200 Oxford scientists received certificates of completion for the Basics of Building a Business in 2002; the lecture course received 96% approval ratings
- Over 100 teams and entrepreneurs entered our technology-based Business Plan Competition in 2002
- We mentored entrepreneurs and effected company formations
- Hundreds of financiers, scientists, entrepreneurs, business people and students attended our seminar and networking events

We always welcome input from entrepreneurs and business people. Much of our training and mentoring is based on face-to-face contact with entrepreneurs, academics and business people.



Oxford's Companies

Oxford University has a history of invention and innovation that is second to none. Its researchers have literally changed the world. More and more are now becoming entrepreneurs. The typically independent, enquiring mindset in Oxford's world-class research base has led to:

- 40 Nobel prizes in the last 40 years, including the pioneering work on penicillin
- A host of recent high-tech spinouts, the top five of which alone have a market capitalisation of £1.6 billion.
- Market-leading companies such as OxfordGlycoSciences, Evotec and Oxagen
- Isis Innovation, wholly-owned subsidiary of Oxford University, is one of the UK's most successful technology transfer companies spinning out nearly 30 companies in the last four years

Oxford also sits at the hub of a thriving regional economy with burgeoning numbers of engineering, IT, materials and biotech based companies.

Working with these high-tech companies is an important facet of our Enterprise Programme; researchers and students can learn a great deal from the experience of science entrepreneurs. Combining business training and exposure to entrepreneurship is bringing more business-literate scientists into technology transfer, and into the wider regional economy.

Oxford Science Enterprise Centre

